



PINNACLE AWARD

The Pinnacle of Professional Achievement
FOR 2019

DeKalb Awards

Each year, the DeKalb Association of REALTORS® recognizes REALTOR® professionals who have reached exceptional levels in various categories.

It is time to bask in the glory that you so richly deserve and receive recognition for your hard work, outstanding efforts and dedication.

Rookie of the Year is given to the REALTOR® that has been in real estate sales for no more than two years, who upholds and exemplifies the REALTOR® code of cooperation, integrity and good will and who has assertively pursued sales.

The Clark Harrison Community Service Award is based on outstanding community service, cultural and charitable involvement and professional accomplishments. This award is limited to REALTOR® members of The DeKalb Association of REALTORS®.

The Mary Nelson REALTOR® Spirit Award recipient is based on the recipients' outstanding spirit and attitude toward the activities of the Association and Community.

Affiliate of The Year is given to the Business Affiliate that has actively participated in Association work, events, and activities and demonstrated high principles when rendering service to REALTORS® and the general public.

REALTOR® of The Year is the highest honor that our Association can bestow upon one of our members. This illustrious award is given annually to one REALTOR® who demonstrates commitment, leadership, and great strength to the REALTOR® Association.

DeKalb Awards

2020 REALTOR of the Year



Quinn R. Green
Century 21 Connect

Clark Harrison Community Service

Laura Zipperer
Keller Williams Realty
Metro Atlanta



2020 Affiliate of the Year



Deanna Turner
LoanDepot

Mary Nelson REALTOR® Spirit

Donna Cade
Better Homes and Gardens
Metro Brokers



2019 Rookie of the Year



Charlene Britt
Realty Associates
of Atlanta

Pinnacle Awards

Classes of Pinnacle Membership

Member: agent who has been accepted for the qualifying year.

Life: agent who has been accepted for the qualifying year and for 3 consecutive years or any five years.

Phoenix: agent who has been accepted for the qualifying year and for 10 – 19 years.

Silver Phoenix: agent who has been accepted for the qualifying year and for 20 – 24 years.

Gold Phoenix: agent who has been accepted for the qualifying year and for 25 – 29 years.

Platinum Phoenix: agent who has been accepted for the qualifying year and for 30 – 39 years.

Diamond Phoenix: agent who has been accepted for the qualifying year and for 40 – 49 years.

Diamond Plus Phoenix: agent who has been accepted for the qualifying year and for more than 50+ years.

Rising Star REALTOR® Award

The **Rising Star REALTOR** is the agent who has been licensed no longer than the qualifying year and demonstrates exceptional achievements in one or more areas for Gross Commission Income, Listings/Sales transaction units, and Leasing transaction units.



Member

Members

Qualified for the Year 2019

Laura Addison
Harry Norman, REALTORS®

Rowenna Bauza
Neighborhood Assistance Corp. of America

***Charlene Britt**
Realty Associates of Atlanta

David Brown
Coldwell Banker Residential Brokerage

Ellen Buettner
Keller Williams Realty Metro Atlanta

***Angela R. Campbell**
ARC Homes Realty Group, LLC

***Jennifer Capers**
Coldwell Banker Residential Brokerage

***Jeff Chandler**
Keller Williams Realty Metro Atlanta

***Bikash Chhetri**
Keller Williams Realty Atlanta Partners

***Edwina Clanton**
East Metro Brokers

***Debra Conyers**
Keller Williams Realty Atlanta Partners

***Sara Cowley**
Golley Realty Group

Rita C. Cox
Keller Williams Realty Atlanta Partners

***Zachariah Esau Davis**
Neighborhood Assistance Corp. of America

***Belen DeLeon**
Neighborhood Assistance Corp. of America

***Rashanna Dingle**
Virtual Properties Realty.com

Tim English
Realty Associates of Atlanta

Paradise R. Gray
PalmerHouse Properties

Sonia Hellen
PalmerHouse Properties

Tamika Houston
Scott Realty Professionals

Corbett Jordan
PalmerHouse Properties

***Hossana Kebede**
Coldwell Banker Residential Brokerage

Kerry Loftis
Atlanta Communities Real Estate Brokerage

***Jan McGill**
Origins Real Estate of Georgia

Suzette Moore
Keller Williams Realty Atlanta Partners

Edwina Murphy
Coldwell Banker Residential Brokerage

***Tatiana Nelthrope**
Gaylan Group Realty

***Marcia Nurse**
Realty Associates of Atlanta

Henriette Ostrzega, CIPE, CIAS
Atlanta Communities Real Estate Brokerage

Jennifer Paquin-Murphy
Avenue Realty East Decatur Station

Eleanor Patrick
PalmerHouse Properties

***Arlena Pless**
Century 21 Intown

***Thomas Roberts**
Origins Real Estate of Georgia

Kenya Robinson Simmons
Coldwell Banker Bullard Realty

Akila T. Scott
Scott Realty Professionals

***Voncia Shepard**
Keller Williams Realty Metro Atlanta

***Andrea M. Smith**
Neighborhood Assistance Corp. of America

Bonnie Smith
Coldwell Banker Residential Brokerage

D. J. Stavropoulos
Keller Williams Realty Metro Atlanta

***Savannah Sullivan**
Compass

***Zachary Williams**
Keller Williams Realty Metro Atlanta

***Tracy Witherspoon**
Keller Williams Realty Metro Atlanta

***Emiko Yang**
Landmark Commercial & Residential Properties, LLC

**New Members will receive their 1st Pinnacle Award certificate framed.*



Life Members

Qualified for 3 Consecutive or any 5 Years

Life

Deborah Amundsen
Coldwell Banker Residential Brokerage

Cynthia Baer
Keller Williams Realty Metro Atlanta

Adrianna Berlin
Keller Williams Realty Metro Atlanta

Nancy S. Billick
Better Homes and Gardens Real Estate
Metro Brokers

Patricia Bradford
Better Homes and Gardens Real Estate
Metro Brokers

Jenice V. Brinkley
Brinkley Realty Group

Laura Brookshire
Compass

Janice Brown
Virtual Properties Realty.com

Kate Butler-Plumb
Harry Norman, REALTORS

Barbara Campbell
Century 21 Intown

Scott Carlyle
Keller Williams Realty Metro Atlanta

Janell Nicole Carter
Century 21 Intown

Guru Chhetri
Better Homes and Gardens Real Estate
Metro Brokers

George Chong
Golley Realty Group,

Kenneth Clarke
Neighborhood Assistance Corp. of America

Collis S. Clovie
Century 21 Intown

Sherrie B. Crow
Keller Williams Realty Metro Atlanta

Jessica Diaz
Coldwell Banker Residential Brokerage

Shelia Dillard
Faith Realty, Inc.

Cory Ditman
Keller Williams Realty Metro Atlanta

Branagan Dunn
Realty Associates of Atlanta

Tiffany Durant
Century 21 Intown

Robert Leon Echols
Bershire Hathway HomeServices

Alana Eisner
Keller Williams Realty Metro Atlanta

Sylvia Ervin
PalmerHouse Properties

Robert W. Espy IV
Espy Real Estate & Development
Company, LLC

Suzanne Feese
PalmerHouse Properties

Audrey Stella Ferguson
Keller Williams Realty Metro Atlanta

Ann Finley
Coldwell Banker Residential Brokerage

Andrew Gilbert
Keller Williams Realty Metro Atlanta

Kevin Guidry
Realty Associates of Atlanta

Avery Guzman
Coldwell Banker Residential Brokerage

Orlando Hartwell
Coldwell Banker Residential Brokerage

Emily Hogan
Realty Associates of Atlanta

Casie Hughes
Keller Williams Realty Metro Atlanta

Tobias Jackson Campbell
Century 21 Intown

Tina Ivory Jones
X Factor Realty Group, Inc.

Tonya J. Jones
Solid Source Realty

David Juliao
Realty Associates of Atlanta

John Kramer
Keller Williams Realty Metro Atlanta

Erica Lewis
Century 21 Intown

Ming Lu
Chapman Hall Premier, REALTORS®

Leigh Lynch
Origins Real Estate of Georgia

Linda Malone
Karafotias Realty Company

Eileen McClay
Holley Realty Team

Laurie Miller
Coldwell Banker Residential Brokerage

Hayes Moody
Karafotias Realty Company

Anthony Nastri
Keller Williams Realty Metro Atlanta

Jennifer Newman
Keller Williams Realty Metro Atlanta

Tammy Noll
Better Homes and Gardens Real Estate
Metro Brokers

Aileen Parker
Coldwell Banker Residential Brokerage

Brad Poole
Compass

Richard Reid
Direct Link Realty, Inc.

Yerman Rivas
Neighborhood Assistance Corp. of America

Barb Rowland
PalmerHouse Properties

Stacy Shelton
Keller Williams Realty Metro Atlanta

Rebecca Sideris
Better Homes and Gardens Real Estate
Metro Brokers

Pat Soltys
PalmerHouse Properties & Associates

Jody Steinberg
Better Homes and Gardens Real Estate
Metro Brokers

John Stone
Coldwell Banker Residential Brokerage

Guy Van Ort
Keller Williams Realty Metro Atlanta

Justin Vickery
Compass

Gretchen Waters
Realty Associates of Atlanta

Deborah Weaver
Coldwell Banker Residential Brokerage

Amy Widener
Keller Williams Realty Metro Atlanta

DeeDee Wilson
PalmerHouse Properties

Thomas Winn
Keller Williams Realty Metro Atlanta

Derek P. Wood
Golley Realty Group

Justin Ziegler
PalmerHouse Properties



Phoenix Members

Qualified for 10-19 Years

Levi Afrah

Chapman Hall Premier, REALTORS®

Scott M. Alexander

Scotty Real Estate

Lisa Anthony

Coldwell Banker Residential Brokerage

Pat Barlow

Chapman Hall Premier, REALTORS®

Brenda Beadles

RE/MAX Metro Atlanta

Jacqueline Boone

Virtual Properties Realty.com

***Cynthia Joy Brown Williams**

Joy Real Estate, LLC

Robert Butler

Coldwell Banker Residential Brokerage

Joyce Carmichael

Coldwell Banker Residential Brokerage

Mindy Carty

Keller Williams Realty Metro Atlanta

Karen Devendorf

Origins Real Estate of Georgia

Marcie M. Doize'

Sagamore Properties, LLC

Patricia Donawa

ERA Towne Square Realty, Inc.

Gail Evans

Coldwell Banker Residential Brokerage

***Erika Francis**

Century 21 Intown

Susan Fuller

Ima Fuller Realty

***Marc Goldin**

The Goldin Group

Penny A. Halkos

Berkshire Hathaway HomeServices Georgia Properties

Willene Lawson James

Ambassador Realty, Inc.

Mikey Johnson

Realty Associates of Atlanta

Neita L. Jones

Better Homes and Gardens Real Estate Metro Brokers

Tim S. Karaman

Harry Norman, REALTORS

Sandra Leonard

ATL Realty, LLC

Denise Lo

Landmark Commercial & Residential Properties, LLC

Jack Logan

Keller Knapp Realty

Wanda Lowe-Merritt

Coldwell Banker Residential Brokerage

Dioris Medina

Berkshire Hathaway HomeServices Georgia Properties

C. J. Nelson

Realty Associates of Atlanta

Tanya Oursler

Realty Associates of Atlanta

***John Porter**

PalmerHouse Properties

Faith Reid

Better Homes and Gardens Real Estate Metro Brokers

Carol Reimer

Alma Fuller Realty

Ruth Rose

Realty Associates of Atlanta

***Veronica Sciacca**

PalmerHouse Properties

Sabriya Scott

Scott Realty Professionals

Patricia Shaver

Chapman Hall Premier, REALTORS®

Don Simril

Realty Associates of Atlanta

Melissa Stratton

Keller Williams Realty Metro Atlanta

Mary Stubbs Rigger

Karafotias Realty Company

Leonard Thibadeau

Thibadeau Company

Joyce W. Turner

Better Homes and Gardens Real Estate Metro Brokers

James Walton

Realty Associates of Atlanta

Clarke Weeks

Coldwell Banker Residential Brokerage

Jerry Wells

Chapman Hall Premier, REALTORS®

Laura L. Zipperer

Keller Williams Realty Metro Atlanta

The prestigious **Phoenix Award** was established in 1994 in place of the Baron DeKalb Award. This Award represents a high degree of professional competence and consistent career longevity attained by a REALTOR® member in the DeKalb Association of REALTORS®. At each Phoenix level REALTORS® are given a ***Milestone Award** in recognition of their dedication and long standing career.

Silver Phoenix

Qualified for 20-24 Years

Silver

Darrell Card Harper
RE/MAX Metro Atlanta Cityside

Bill McGoldrick
Realty Associates of Atlanta

Joyce M. Ray
Chapman Hall Premier, REALTORS®

***Linda Hagan**
Berkshire Hathaway HomeServices
Georgia Properties

Pamela McIntire
Coldwell Banker Residential Brokerage

***Lawrence Sharp**
Lawrence Sharp Realtors, LLC

***Jo Kenney**
Keller Williams Realty Metro Atlanta

Tracy Minich
RE/MAX Metro Atlanta

Garry Wilmot
Karafotias Realty Company

Matt Myers
Realty Associates of Atlanta

Gold Phoenix

Qualified for 25-29 Years

Gold

Jan Arias
Realty Associates of Atlanta

Sally English
Realty Associates of Atlanta

Lucy Newton
Realty Associates of Atlanta

***Jim E. Ashenfelter**
Realty Associates of Atlanta

Peggy Hibbert
Atlanta Fine Homes Sotheby's
International Realty

John H. Santiago
Re/Max Center

Mary B. Donovan
Karafotias Realty Company

Ben C. Huang
Atlanta Pacific Realty

***Mike Teate**
Realty Associates of Atlanta

Platinum Phoenix

Qualified for 30-39 Years

Platinum

Patricia Diana Berholtz
RE/MAX Metro Atlanta Cityside

Bruce Herrig
Realty Associates of Atlanta

Lynn Kerr
Realty Associates of Atlanta

***Helen Edenfield**
Realty Associates of Atlanta

Jane Holley
Holley Realty Team

Costa Panos
Realty Associates of Atlanta

Carol Fuller
Alma Fuller Realty

Robert C. Holley
Holley Realty Team

Pamela W. Saunders
ERA Towne Square Realty, Inc.

Top Producers

Gross Commission Income

1. Sabriya Scott
Scott Realty Professionals



9. Richard Reid
Direct Link Realty, Inc.



18. Jane Holley
Holley Realty Team



2. Peggy Hibbert
Atlanta Fine Homes Sotheby's
International Realty



10. Pat Soltys
PalmerHouse Properties



19. Mindy Carty
Keller Williams Realty
Metro Atlanta



3. Cynthia Baer
Keller Williams Realty
Metro Atlanta



11. Laura Brookshire
Compass



20. Scott Carlyle
Keller Williams Realty
Metro Atlanta



4. Tracy Minich
RE/Max Metro Atlanta



12. Sally English
Realty Associates of Atlanta



21. Derek P. Wood
Golley Realty Group



5. Brad Poole
Compass



13. Robert C. Holley
Holley Realty Team



22. Carol Reimer
Alma Fuller Realty



6. Bikash Chhetri
Keller Williams Realty
Atlanta Partners



14. Jody Steinberg
Better Homes and Gardens
Real Estate Metro Brokers



23. Alana Eisner
Keller Williams Realty
Metro Atlanta



7. Jennifer Newman
Keller Williams Realty
Metro Atlanta



15. Denise Lo
Landmark Commercial &
Residential Properties, LLC



24. Amy Widener
Keller Williams Realty
Metro Atlanta



8. Marc Goldin
The Goldin Group



16. Guru Chhetri
Better Homes and Gardens
Real Estate Metro Brokers



25. Scott M. Alexander
Scotty Real Estate



17. Zachary Williams
Keller Williams Realty
Metro Atlanta



Transaction Units

Top Producers

Sales & Listing Units

1. Sabriya Scott
Scott Realty Professionals



2. Bikash Chhetri
Keller Williams Realty Atlanta Partners



3. Suzette Moore
Keller Williams Realty Atlanta Partners



Leasing Units

1. Branangan Dunn
Realty Associates of Atlanta

Photo Unavailable

2. Emily Hogan
Realty Associates of Atlanta

Photo Unavailable

3. Denise Lo
Landmark Commercial & Residential Properties, LLC



Rising Star REALTOR®

Sara Cowley
Golley Realty Group



PINNACLE AWARDS COMMITTEE

Laura Zipperer, Chairperson

Suzanne Allen
Patricia Berholtz
Patricia Bradford
Janell Carter
Mary Donovan
Suzanne Feese

Marc Goldin
Penny Halkos
Tina Jones
Anthony Nastri
Lucy Newton
Kristy Pennington
Joyce Ray

Faith Reid
Carol Reimer
Ruth Rose
John Santiago
Pat Shaver
Jody Steinberg

LEADERSHIP ACADEMY

Quinn Green, Dean

Percy Brinkley, Associate Dean

Devon Branson
Jenitha Moore
Myrna Polk
Violet Sanford

RPAC MAJOR INVESTOR

PRESIDENT'S CIRCLE

(\$2,000)

Directly invested for Federal candidates, in addition to being a Major Investor.

Jo Kenney

Denise Lo

Tammy Noll

Kristy Pennington

Darryl Pierce

Faith Reid

GOLDEN R

(\$5,000)

Denise Lo Faith Reid

Crystal R (\$2,500)

Oliver Adams
Jo Kenney
Harrice Moore
Darryl Pierce
Patricia Bradford
Edwina Clanton

Sterling R (\$1,000)

Cynthia Brown Williams
Mike Canova
Robert Espy IV
Quinn Green
Rob Holley
Raymond Morris
Tammy Noll
Edward Patton
Kristy Pennington
Joyce Turner

Ambassador (\$500 - \$999)

Alex Chiang
Peggy Hibbert
Tonya Jones
Christopher Rollins
Dedra Stafford

Capitol Club (\$200 - \$499)

Patricia Aiken
Darrell Byrd
Joyce Carmichael
Greg Epps
Carole Hodge
Michelle Pettway
Micole Sudduth

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2-10 Home Warranty

American Home Shield

Atlantic Union Bank

David Markowitz, LLC

Home-Probe

Jules Law Group, LLC

Karafotias Realty Company

Meredith Shearer & Associates, LLC

Northpointe Bank

Regions Bank

Southeast Mortgage



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East West Bank

Fairway Independent Mortgage

First Multiple Listing Service

Holley Realty Team

Lueder, Larkin & Hunter

O'Kelley & Sorohan, LLC

Old Republic Home Protection

Rahall & Associates

RE/MAX Metro Atlanta

Shelter Home Mortgage

Wagner Law Group, LLC

Weissman Law

Wells Fargo Home Mortgage

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